This seminar will deep dive on networking and provide tips and best practices to network effectively, build your connections and develop meaningful relationships. Advice will be provided to make a positive first impression, including the do’s and don’ts of elevator pitches. Advice will be provided for how to use opening lines to start conversations, how to navigate conversations, how to work a room, strategies to meet people during an event, and the role that business cards and tools like LinkedIn play in networking. Advice will be provided for ways to follow up after a great discussion including email etiquette, using LinkedIn, and other ways to keep the conversations going and the relationship growing. Networking is not only done when searching for an opportunity. This is a lifelong skill that should be practiced regularly.

Date and Time: September 22, 2014 4:00 – 5:20 P.M.
Location: 72 East Concord Street, BU School of Medicine
Room: L-110
Registration: Email Yolanta@bu.edu open to graduate students and postdocs