



## Division of Graduate Medical Sciences

### [Office of Professional Development & Postdoctoral Affairs](#)

The office of Professional Development & Postdoctoral Affairs is pleased to announce a Speaker Series. The series aims to provide information and resources, and the exchange of ideas and the intellectual enrichment of the trainees' community. The speaker, Gwen Acton, Ph.D. will be speaking about how to use influence skills to achieve results.

**Title:** **Influence Without authority**  
**Speaker:** Gwen Acton, Ph.D.  
**Date:** Tuesday, August 13, 2013  
**Time:** Noon – 1:20 p.m.  
**Location:** 72 East Concord St., BU School of Medicine  
**Additional Information** [Registration Required](#), Lunch Provided.

**Brief Description:** Attending the *Influence Without Authority* seminar will provide you with key skills for getting things done whether or not you are in charge. You will improve your ability to manage “up”, get agreement from peers, and motivate reports that will enable you to work more effectively in project and cross-functional teams, collaborations, and matrixed organizations.

**Speaker's Bio:** Gwen Acton, PhD, is CEO of Vivo Group, a strategic consulting group specializing in helping scientists and engineers to improve their leadership, management, and business skills so that they can be more effective working in industry. Prior to this, Dr. Acton was Director of Scientific Development at MIT/Whitehead Institute, where she managed the operations a 50-person \$40 million research program sponsored by Bristol-Myers Squibb and Millennium Pharmaceuticals. She earned a doctorate in biology from MIT, and served as a faculty member in biology at Harvard University. Dr. Acton is the former president of the non-profit organization Women Entrepreneurs in Science and Technology (WEST). She is the author of the book *The Bluffers Guide to Genetics*.

Yolanta M. Kovalko  
Postdoctoral Affairs  
BU School of Medicine  
Division of Graduate Medical Sciences

72 East Concord Street, L-315, Boston, MA 02118 | [yolanta@bu.edu](mailto:yolanta@bu.edu) | T 617.638.5244 | F 617.638.5740