

The Foundation Relations and Government Grants Team at Boston Medical Center

Be **Exceptional**
BOSTON MEDICAL CENTER'S STRATEGIC PLAN



The MD-Researcher is an endangered species

The transition from fellow to faculty is one of the most difficult hurdles on the path to a career as a clinical investigator



**Competition disappears.
You'll have the field to yourself!**

Prospecting to Initial Approach

- Foundation Directory
- Websites
- 990s from Guidestar
- Strategize
- Conversation followed up with well-thought out 1 to 2 pager
- Follow up
- Tracking/monitoring opportunities

Tips

- Build your professional currency--posters, articles, small grants
- Obtain pilot data
- Build a professional network of collaborators
- Be a Co-I!
- Allow enough time
- Do your homework—we can help
- View opportunities from POV of funder
- Be open to foundation, pharma, corporate grants
- Avoid magical thinking

Sample Search

Foundation Directory Online Copyright © 2015 Foundation Center

Grantmaker Name	City, State	Total Assets	Total Giving
Minnesota Medical Foundation	Minneapolis, MN	\$0	\$502,716,337
Vanguard Charitable Endowment Program	Boston, MA	\$3,625,839,931	\$501,246,569
Florida Clinical Practice Association, Inc.	Gainesville, FL	\$149,195,820	\$318,099,688
Institute of International Education, Inc.	New York, NY	\$21,415,344	\$277,979,921
National Philanthropic Trust	Jenkintown, PA	\$1,647,529,665	\$275,424,133
The Leona M. and Harry B. Helmsley Charitable Trust	New York, NY	\$4,241,501,002	\$210,352,475
Foundation For The Carolinas	Charlotte, NC	\$1,276,583,309	\$180,272,727
The Leukemia & Lymphoma Society, Inc.	White Plains, NY	\$236,325,556	\$117,726,007
Eli & Edythe Broad Foundation	Los Angeles, CA	\$1,889,617,384	\$111,692,581
The Cleveland Clinic Foundation	Cleveland, OH	\$7,132,666,670	\$97,452,910
Conrad N. Hilton Foundation	Agoura Hills, CA	\$2,430,703,442	\$92,000,000
Wisconsin Alumni Research Foundation	Madison, WI	\$2,664,532,026	\$88,398,669
The Starr Foundation	New York, NY	\$1,371,638,088	\$83,168,245
Edward C. Johnson Fund	Salem, NH	\$300,564,418	\$82,350,200
The Cleveland Foundation	Cleveland, OH	\$2,132,806,744	\$81,368,990
Dr. Miriam & Sheldon G. Adelson Charitable Trust	Las Vegas, NV	\$335,679,305	\$80,729,814
Laura and John Arnold Foundation	Houston, TX	\$1,648,587,004	\$80,519,024
The AYCO Charitable Foundation	Latham, NY	\$264,408,800	\$80,056,100
The JPB Foundation	New York, NY	\$2,318,642,200	\$78,051,333
Doris Duke Charitable Foundation	New York, NY	\$1,859,405,732	\$75,080,723
ExxonMobil Foundation	Irving, TX	\$106,013,353	\$72,747,966
New York-Presbyterian Fund, Inc.	New York, NY	\$2,057,360,996	\$69,190,353
The Seattle Foundation	Seattle, WA	\$802,875,771	\$65,653,979
Georgia Health Sciences University Research Institute, Inc.	Augusta, GA	\$12,589,683	\$61,815,731
Howard Hughes Medical Institute	Chevy Chase, MD	\$19,677,721,527	\$59,924,253
Donald W. Reynolds Foundation	Las Vegas, NV	\$175,552,668	\$58,939,931
Klarman Family Foundation	Boston, MA	\$446,751,639	\$55,818,713
Michael J. Fox Foundation for Parkinson's Research	New York, NY	\$105,378,503	\$55,079,865
W. M. Keck Foundation	Los Angeles, CA	\$1,254,540,000	\$54,992,000
The Moody Foundation	Galveston, TX	\$1,530,491,198	\$54,796,543
The Grainger Foundation Inc.	Lake Forest, IL	\$445,096,516	\$54,710,239
Van Andel Institute	Grand Rapids, MI	\$1,119,385,363	\$50,979,293
Margie & Robert E. Petersen Foundation	Los Angeles, CA	\$0	\$50,745,595
The San Diego Foundation	San Diego, CA	\$674,294,000	\$50,669,000
Sandler Family Supporting Foundation	San Francisco, CA	\$683,935,436	\$50,326,876
Vancouver Foundation	Vancouver, BC	\$752,274,873	\$47,987,024
Steven A. and Alexandra M. Cohen Foundation	Greenwich, CT	\$283,079,949	\$43,548,162
The Merck Company Foundation	Whitehouse Station, NJ	\$172,067,130	\$41,823,400
Gemeinnützige Hertie-Stiftung	Frankfurt am Main, Germany	\$1,112,358,742	\$40,925,520
William K. Bowes, Jr. Foundation	San Francisco, CA	\$352,588,062	\$37,724,396
Foundation for the National Institutes of Health, Inc.	Bethesda, MD	\$104,456,171	\$33,629,180
American Diabetes Association	Alexandria, VA	\$124,462,724	\$33,470,257
University Hospitals Health System, Inc.	Cleveland, OH	\$1,533,691,000	\$31,771,000
American Association for Cancer Research, Inc.	Philadelphia, PA	\$92,894,946	\$31,436,563
Madison Avenue Club, Inc.	Madison, NJ	\$10,000,000	\$22,722,622

Foundation Directory
Search for “Medical
Research” n = 3,363

Winnowing

- Minus community foundations
- Minus disease foundations
- Minus foundations not giving in Massachusetts
- Minus foundations managing donor accounts
- Minus mismatching missions
- Etc.



ACC Website Map



Guidelines

JACC Journals

- [JACC](#)
- [JACC Interventions](#)
- [JACC Imaging](#)
- [JACC Heart Failure](#)
- [JACC Electrophysiology](#)

Membership

- [About Membership](#)
- [Become a Member](#)
- [Renew Your Membership](#)
- [Member Benefits and Resources](#)
- [Member Sections](#)
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About ACC

- [Our Strategic Direction](#)
- [Our History](#)
- [Our Bylaws and Code of Ethics](#)
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- [Jobs at the ACC](#)
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- [Social Media](#)
- [Book Our Conference Center](#)

My ACC

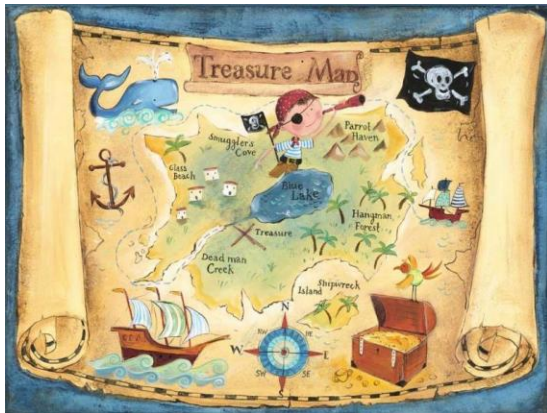
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Clinical Topics

- [Acute Coronary Syndromes](#)
- [Anticoagulation Management](#)
- [Arrhythmias and Clinical EP](#)
- [Cardiometabolic Disease](#)
- [Cardiac Surgery](#)
- [Chronic Angina](#)
- [Congenital Heart Disease and Pediatric Cardiology](#)
- [Dyslipidemia](#)
- [Geriatric Cardiology](#)
- [Heart Failure and Cardiomyopathies](#)
- [Invasive Cardiovascular Angiography and Intervention](#)
- [Noninvasive Imaging](#)
- [Pericardial Disease](#)
- [Prevention](#)
- [Pulmonary Hypertension and Venous Thromboembolism](#)
- [Sleep Apnea](#)
- [Sports and Exercise Cardiology](#)
- [Stable Ischemic Heart Disease](#)
- [Valvular Heart Disease](#)
- [Vascular Medicine](#)

Guidestar.org 990 Tax Return for Exempt Organizations

American College of
Cardiology 2013



Form 990, Schedule I, Part III, Grants and Other Assistance to Individuals

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	non
ACCF/MERCK RESEARCH FELLOWSHIPS IN CV DISEASE	7	262,500	
ACCF/PFIZER CAREER DEVELOPMENT AWARDS	2	97,500	
ST- DOUGLAS P ZIPES (YOUNG SCIENTIST AWARD)	1	1,000	
YOUNG INVESTIGATORS AWARD	20	43,317	
ACCF/WILLIAM F KEATING, EQUIRE ENDOWMENT FUND AWARD	2	52,500	
ACCF/GE HEALTHCARE DEVELOPMENT AWARDS	1	32,500	
ISCTR FELLOWSHIP	2	70,000	
DAVID LITTMAN MEMORIAL LECTURE AWARD	1	10,000	
ACCF/HANDE RUSSEK LECTURSHIP AWARD	12	13,291	
DAIICHI CAREER DEVELOPMENT AWARDS	1	35,000	
END-MASERI-FLORIO END	2	7,279	

Services to Investigators in BMC Space

1. Managing the grant writing process
2. Researching grant opportunities
3. Alerts for investigators
4. Linking Investigators with Program Officers
5. Tailoring project ideas to fit foundation priorities
6. Budgeting
7. Working with Grants Administration
8. Writing
9. Grantsmanship\Letters of Support
10. Editing/proofing
11. Etc.!

For more information

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