

Pre-award:

**CREATE A REALISTIC BUDGET PROPOSAL:**

- ☑ Invest the time to identify all resources required in your study protocol
- ☑ Study the agency's guidelines
- ☑ Determine realistic approximations for budget proposal:
  - Back-up estimates with evidence of likely costs; be credible
  - Shop around
  - Provide detailed documentation
    - ◆ Salaries: establish the time effort needed for this project for each person
    - ◆ Get a salary range for postdocs/techs:
      - ☞ Human Resources web site: <http://www.bu.edu/hr>
      - <http://www.bu.edu/hr/home/managers-toolkit/compensation/>
    - ◆ Equipment and technologies: investigate the available in-house resources
      - ☞ BU Core Facilities: <http://www.bu.edu/cores/cores/>
      - ☞ Get estimates from vendors
    - ◆ Supplies:
      - ☞ BU Sourcing: <http://www.bu.edu/sourcing/>
- ☑ Establish the timeline

Post-award:

Anticipate adjustments to the proposed (and approved!) budget

Find ways to reduce expenses on adjustable non-discretionary expenses to create capacity for new initiatives